

## FOR IMMEDIATE RELEASE

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# Palana S.A. Unites Three Powerhouses to Create a Leading Integrated Regulatory & Compliance Platform

*The merger of Palana, Palana Services and Avanterra brings together €20.5 million in revenues, 120 specialists and proprietary technology to serve Europe's fastest-growing fund ecosystem*

**Luxembourg, 29 April 2026** — Palana S.A. today announces the completion of the merger of Avanterra and Palana S.A. into Palana Services, effective 1 April 2026, at which point Palana Services has been renamed Palana S.A. The transaction creates one of the most comprehensive independent regulatory, compliance and technology groups serving the European financial services industry — purpose-built for a market where complexity is accelerating and the demand for integrated, technology-driven solutions has never been higher.

The three entities have operated under common ownership and from shared offices in Luxembourg and London for five years. The merger formalises what clients have long experienced: a single, coordinated team delivering regulatory reporting, compliance advisory and proprietary technology as one seamless proposition.

## Three Business Lines. One Integrated Platform.

The combined group operates across three reinforcing business lines that together cover the full lifecycle of regulatory and compliance obligations:

**Managed Services** — Regulatory and institutional reporting (AIFMD, PRIIPs KIDs, CCI, SFDR, COREP/FINREP, prospectus management), fund registration, AML managed services including KYC, KYA, KYT and KYD, Responsible Officer services, and name screening.

**Advisory & Consulting** — Compliance consulting, Financial Crime/AML advisory, regulatory strategy and corporate finance for asset managers, funds, banks and financial institutions across multiple jurisdictions.

**Fintech & SaaS** — Avanterra's proprietary regulatory technology platform, developed since 2012, delivering scalable, digital-first solutions for automated data management and regulatory reporting workflows — serving both internal operations and external clients.

These three business areas complement one another and work seamlessly together. Technology experts develop solutions that are consistently tailored to the needs of practitioners and customers, while consulting teams contribute their expertise to the targeted design of managed services.

For instance, clients facing new CCI reporting requirements benefit from the close collaboration between Palana's regulatory specialists, managed service providers, and technology experts. They combine their expertise on shared projects, acting in the client's best interests.

## Critical Mass for a Market That Demands It

With combined revenues of €20.5 million, a team of 120 professionals and a compound annual growth rate of 32% over the past three years, Palana S.A. now commands the resources to invest at scale in technology, AI-powered tooling, process automation and talent development — investments that individual firms of their prior size could not sustain.

Luxembourg hosts over €8.5 trillion in regulated and unregulated fund assets, cementing its position as Europe's leading investment funds centre. But as the market grows, so does competitive intensity — from consolidating incumbents, technology-native entrants and competing domiciles. Palana S.A. is built for this environment: deep enough in expertise, broad enough in services and advanced enough in technology to compete with global players while retaining the agility, proximity and client focus they cannot replicate.

The group's multi-jurisdiction operational model — spanning Luxembourg, the United Kingdom and an upcoming nearshore centre — positions it to service clients across multiple domiciles and regulatory frameworks, a critical differentiator as funds and financial institutions increasingly operate across borders.

## A Simpler, Stronger Partnership for Clients

For clients, the merger delivers immediate, tangible benefits. Those who previously engaged with two or more entities within the group now have a single point of contact, unified service-level agreements and coherent governance. The service catalogue is genuinely end-to-end: from prospectus management and fund registration through compliance advisory and AML managed services to proprietary technology tools.

Palana S.A. serves financial institutions and investment funds across Luxembourg, Ireland, France, Italy, Germany, Sweden, the United Kingdom, Jersey, the United States of America and Switzerland — a client footprint that reflects the cross-border reality of European fund distribution and regulatory compliance today.

*“We built Avanterra’s technology from the ground up because we saw that regulatory compliance was becoming a data and automation challenge, not just a legal one. Bringing that platform together with Palana’s advisory depth and managed services capability means we can now offer clients something no other independent firm in this market can: the expertise to understand their obligations, the technology to execute them at scale, and the operational capacity to take on the heavy lifting. That combination is what our clients have been asking for.”*

— Nicolas Buck, Co-Founder and Partner, Palana S.A.

*“The market is rewarding scale, specialisation and integration. Our clients are consolidating their service providers — they want fewer relationships, broader coverage and deeper expertise. This merger is our direct response to that dynamic. We are not building for where the market is today; we are building for where it will be in ten years, as the complexity facing regulated entities continues to deepen.”*

— Benjamin Collette, Co-Founder and Partner, Palana S.A.

## Built for the Next Decade

The merged group is investing in AI-powered tooling across all three business lines to automate high-volume regulatory workflows, enhance compliance monitoring and improve the speed and accuracy of its managed services. Its Fintech unit continues to develop proprietary SaaS products that serve both internal operations and external markets, with the merged group's scale providing the investment capacity and client base to accelerate that ambition.

The structure is built to support continued organic growth and, where the right opportunity arises, strategic acquisition of complementary capabilities or market positions. Palana S.A.'s ambition is clear: to be the reference financial services group for regulated entities across key European markets — known for depth of expertise, quality of technology and reliability of delivery.

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## About Palana S.A.

Palana S.A. is a Luxembourg and London-based financial services group serving regulated entities active in Europe. Its integrated offering combines proprietary regulatory technology, outsourced managed services and compliance consulting across AML/CTF, financial crime, and EU regulatory reporting obligations including AIFMD, PRIIPs, UCITS, SFDR, CCI, COREP and FINREP. With €20.5 million in combined revenues and a team of 120 professionals spanning regulatory advisory, data architecture and solution engineering, Palana S.A. partners with financial institutions and investment funds to meet their regulatory obligations with confidence — through technology that scales, expertise that matters and services that deliver.

For more information: [palana.lu](https://palana.lu)

## Media Contact

Katja Krieg  
Palana S.A.  
[kkrieg@palana.lu](mailto:kkrieg@palana.lu)

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